

Philip I. Thomas

mail@philipithomas.com

www.philipithomas.com

EDUCATION

Washington University in Saint Louis

Bachelor of Science in Systems Engineering and Physics

- **Honors:** J. Alan and Marcia K. Ritter Scholar.

- **Relevant Coursework:** Operations Research, Stochastic Models, Signals Analysis.

Saint Louis, MO

Expected 5/13

Case Western Reserve University

Organic chemistry lecture and laboratory

Cleveland, OH

6/10-8/10

PROFESSIONAL & LEADERSHIP EXPERIENCE

Automation Kit

Managing Partner

- Equip businesses with marketing tools to capture, convert, and cultivate leads automatically.
- *Selected clients:* Hostirian, Systematic Revenue, Venture Draft, St. Louis Arch Angels.

Saint Louis, MO

6/12-Present

Food Trucks Near Me

Founder

- Develop, launch, and market food truck finder website.
- Design cross-platform CRM system to infer user cities of interest.

Saint Louis, MO

6/12-Present

Cultivation Capital

Analyst

- Perform screening and due diligence of prospective investments.

Saint Louis, MO

3/12-Present

Washington University Tech Entrepreneurs (wute)

Director – wute.vc

- Launch wute.vc, a lecture series connecting students with venture capitalists and seasoned entrepreneurs.

Saint Louis, MO

6/12-Present

Washington University in St. Louis Department of Physics

Teaching Assistant, General Physics I and General Physics II

Saint Louis, MO

8/11-Present

WUSauce*Communication Chair***Saint Louis, MO**

9/10-Present

- Performed with audition-only salsa dance team, taught salsa lessons, and participated in community outreach.
- Served as Communication Director for annual Dance-Off event in 2011 and 2012.

Sapientia Media*President***Saint Louis, MO**

5/10-Present

- Spearheaded client relation management, digital marketing strategy, website design, and brand positioning services.
- *Selected Clients:* Evetos, On The Edge, St. Albans Promotions.

Washington University Student Investment Fund*Communication Chair***Saint Louis, MO**

1/10-6/12

- Managed the investment of over \$100,000 of the university endowment via qualitative, multiples, and DCF analysis.
- Competed nationally in investment competitions.
- Previous positions: Technology Portfolio Manager (2010), Webmaster (2010-2011), Healthcare Analyst (2010).

Washington University in St. Louis Department of Computer Science*Teaching Assistant, Introduction to Computing Tools: MATLAB***Saint Louis, MO**

1/11-6/11

Washington University School of Medicine in St. Louis*Research Assistant, Dr. Jennifer Lodge Laboratory***Saint Louis, MO**

9/09-1/12

- Studied pathogenic fungus *Cryptococcus neoformans* with *in vitro*, *in vivo*, and computational techniques.
- Selected Project Experience:
 - Bioinformatics – Designed, developed, and implemented a scalable *C. neoformans* Strain Database for collaborative use in the scientific community.
 - Gene research – Studied stress sensors involved with nitrositive stress.
 - Animal testing – Analyzed strain virulence with *in vitro* studies in mice.

SKILLS & HONORS

Honors: Eagle Scout, Honorable Mention at 2012 Startup Weekend Columbia, Finalist in Spring 2011 Michigan Interactive Investments Competition.

Language: Conversational Proficiency in Spanish.

Technical Skills: MATLAB, PHP, Java, Python, Relational + NoSQL databases, CSS, Mathematica.